

ESB INVESTMENT PROPOSITION

ESB - Strategy For A Brighter Future

- ESB's Purpose: Create a brighter future for our customers by leading the transition to reliable, affordable, low carbon energy
- Diverse businesses across energy value chain
- Markets Ireland and Great Britain
- Investment focus
- Smart reliable networks
- Low carbon energy
- New business growth potential
- Five strategic objectives

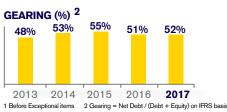


Consistent Financial Performance

EBITDA¹ € MILLION 1,301 1,348 1,324 1,276 1.342 2013 2014 2015 2016







Dividend Policy Target dividend payout ratio of 40% normalised profits after tax

ESB Credit Ratings S&P Global A- (Stable Outlook) Ratings Moody's A3 (Stable Outlook) INVESTORS SERVICE

Investment Proposition Summary

1. Leading Irish energy utility

- 95% Irish Government owned
- Markets Ireland and Great Britain
- Owns all transmission & distribution networks in ROI and NI. Regulated RAB 2017 €9.4bn
- Irish Market: 42% share of generation & 34% share of supply. 1.4m customer accounts

 Regulated networks businesses in Ireland account for approximately two thirds EBITDA, capex and assets supported by established & transparent regulatory frameworks

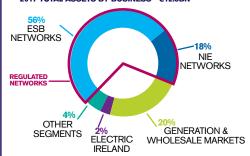
3. Consistently solid financial performance

- Consistently solid EBITDA
- Diversified funding and strong liquidity position
- Credit ratings of A- / A3

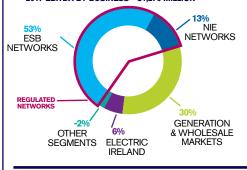
Business Division Overview

Stable business profile with regulated networks accounting for approximately 2/3 of assets and EBITDA

2017 TOTAL ASSETS BY BUSINESS - €12.3BN



2017 EBITDA BY BUSINESS - €1,276 MILLION



ESB Networks

Sole owner and operator of distribution network and sole owner of transmission network in ROI. Regulated Asset Base (RAB) €7.7bn in 2017.

Northern Ireland Electricity **Networks (NIE Networks)**

Sole owner and operataor of distribution network and sole owner of transmission network in NI. RAB £1.5bn/€1.7bn in 2017.

Generation & Wholesale Markets Portfolio 5.8 GW. Irish* capacity 4.5 GW and 42% market share in 2017. Great Britain capacity 1.3 GW. Diversified fuel mix. Benefits from capacity and regulatory supports.

Electric Ireland

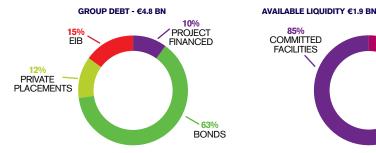
Retail business, supplying electricity, gas and energy services to customers in ROI, NI and Great Britain. 34% market share of Irish* electricity and 1.4 million customer accounts.

Innovation

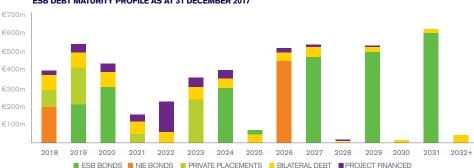
Focused on developing new business opportunities. Includes international engineering consultancy, Telecoms, Smart Energy Services and electric transport.

CASH

Diversified Funding and Strong Liquidity at 31 December 2017



ESB DEBT MATURITY PROFILE AS AT 31 DECEMBER 2017



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^{*} Irish = ROI and NI