

# **ESB INVESTMENT PROPOSITION**

## **ESB Strategy**

- Leading Transition to a Low-Carbon Future
  - Diversified, Vertically Integrated Utility
  - Energy Focus
  - Markets Ireland and Great Britain
  - Investments Networks (Republic of Ireland (ROI) and Northern Ireland (NI))
     Generation ((ROI) and United Kingdom (UK))
  - Prudent Financial Management



#### **Business Division Overview**

2016 TOTAL ASSETS BY BUSINESS - €12.9BN

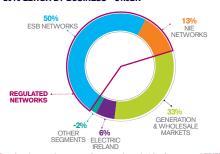
52%
ESB NETWORKS

REGULATED
NETWORKS

OTHER
39%
SEGMENTS
BLECTRIC
BEFLANIC
MARKETS

MARKETS

#### 2016 EBITDA BY BUSINESS - €1.3BN



Regulated networks account for approximately 2/3 of assets and EBITDA

#### **ESB Networks**

Sole owner and operator of distribution network and sole owner of transmission network in ROI. Regulated Asset Base (RAB) €7.5bn in 2016.

# Northern Ireland Electricity Networks (NIE Networks)

Sole owner and operator of distribution network and sole owner of transmission network in NI. RAB Stg£1.4bn/€1.6bn in 2016.

#### Generation & Wholesale Market

Portfolio 5.7 GW. All-island\* capacity 4.3 GW and 47% market share in 2016. Great Britain capacity 1.4 GW. Diversified fuel mix. Benefits from capacity and regulatory supports.

#### Electric Ireland

Retail business, supplying electricity, gas and energy services to customers in ROI and NI. 37% market share and 1.4 million customer accounts on all-island\* basis.

#### Innovation

Focused on developing new business opportunities. Includes international engineering consultancy, Telecoms, Smart Energy Services and electric vehicles (ecars).

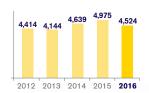
\* All-island = ROI and NI

#### **Consistent Financial Performance**

# 1,342 1,256 1,342 1,301 1,324 1,324

2012 2013 2014 2015 2016

#### NET DEBT €'M



CAPITAL EXPENDITURE €'M

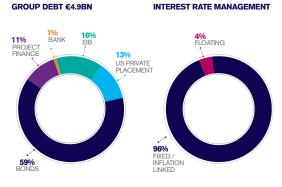


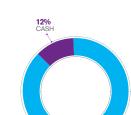
#### GEARING (%)



\* Before exceptional items

# Funding and Liquidity as at 31 December 2016

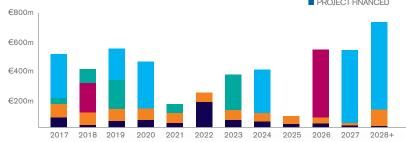




AVAILABLE LIQUIDITY €1.7BN







## **ESB Credit Ratings**

	Current Rating
S&P Global Ratings	<b>A-</b> (Stable Outlook)
MOODY'S INVESTORS SERVICE	<b>Baa1</b> (Positive Outlook)
FitchRatings	BBB+ (Stable Outlook)

### For further information, please contact:

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www.esb.ie/who-we-are/investor-relations

#### **Investment Proposition Summary**

- 1. Leading Irish Diversified, Vertically Integrated Utility. 95% Irish Government owned.
  - Markets Ireland and Great Britain.
  - Operating across electricity market: Generation, Transmission, Distribution and Supply.
  - All-island market: 47% Share of Generation and 37% Share of Supply. 1.4m customer accounts.
  - Owns Transmission and Distribution Networks in ROI and NI. Regulated RAB 2016 €9.1bn.
  - Generation: 5.7 GW. Diversified fuel mix. Capacity and regulatory supports.
- Regulated networks businesses account for ~2/3 EBITDA and Assets supported by well established and transparent regulatory framework.
- 3. Consistent solid financial performance.
  - Solid EBITDA €1.3bn.
  - Strong liquidity position.
  - Stable credit ratings of A- / Baa1 / BBB+.